

direct marketing specialists (x2)

- \$24m International Development budget at 30% growth
- Improve the lives of over 48,000 sponsored children and their communities

Join the Australian office of a worldwide network that delivers long term support to hundreds of thousands of sponsored children in over 50 developing countries, 48,000 by Australian donors.

Accredited by AusAID and a member of the Australia Council for International Development, the Australian team currently raises \$24 million annually and last financial year experienced 30% annual growth. Child sponsorships & donations are achieved via a significant investment in database driven direct marketing and direct selling fundraising.

In this role you will be responsible for the acquisition of new donors and subsequent support via direct mail, DRTV, face to face, telemarketing and the Internet.

You will learn first hand of the challenges of children in the developing world with opportunities for field visits to communities which are benefiting from ChildFund Australia's community development programs. You have at least three years experience in a not for profit or commercial direct marketing environment.

If you would like to utilise these skills to enhance the lives of children in developing countries please contact Richard Green on 02 8243 0570 or send your resume to ngo_6@ngorecruitment.com

NGO
Recruitment



ACON is a leading health promotion and community-based organisation dealing with health issues affecting the gay, lesbian, bisexual and transgender communities and people living with HIV/AIDS in NSW. They provide HIV prevention, health promotion, advocacy, care and support services through 130+ staff located in Sydney and a network of offices across the state. Both of these challenging positions will be rewarded with attractive salaries and a flexible and friendly working environment.

director operations

- Over 60 staff & volunteers
- A network of regional offices

You will enhance ACON's services to its communities across NSW by working with the dedicated ACON staff and volunteers in Sydney and regionally.

Your major focus will be to maintain and improve ACON's HR, IT and regional network; coordinate a multi-disciplinary team; and ensure the achievement of ACON's strategic outcomes

Representing ACON at relevant external forums – including in regional and rural NSW – you will extend the organisation's influence and profile. You must be an exceptional manager and an impeccable communicator with experience in leading with a geographically diverse team.

Send resumes to ngo_4@ngorecruitment.com

If you have a commitment to ACON's communities and would like to make a major contribution to their wellbeing, please contact Richard Green on 02 8243 0570 or send your resume to the email addresses above.

director marketing & development

- Positioning & branding opportunity
- Marketing, PR & Comms strategy

In this senior role you will make a major contribution to one of the world's most successful community-based health promotion organisations.

You will use your professional marketing skills to lead the process of re-branding and re-positioning ACON and at the same time assisting ACON's campaigns team to broaden the reach of social marketing activities.

With development of a comprehensive strategy for both internal and external communication you will increase community engagement with ACON.

You and your multi-disciplinary team will work with ACON's Senior Management to strategically plan and implement strategies to diversify ACON's funding base including through fundraising and events.

Send resumes to ngo_5@ngorecruitment.com

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fundraising manager



- Assist Communities Around the World
- Spearhead Cultural Change in Fundraising

In 2006 Catholic Mission will distribute more than \$8m to needy communities in Asia, Africa, and South America as well as Dioceses in Australia. Your role will also be to encourage Australian communities to share and participate in this global work.

Catholic Mission is currently experiencing significant financial growth and requires a mature fundraising professional to leverage off huge fundraising potential and take the organisation to even higher levels. You will have a team reporting to you and will work closely with the database manager.

You have experience in database & direct marketing with a focus on regular giving, school & church giving, bequests, events and major gifts. The challenge of the role will call on your excellent negotiating skills as you work with the community of church stakeholders.

Travel to overseas communities maybe required to experience first hand the work of global Mission.

If you would like to take this highly credible Catholic agency to the next level please contact Richard Green on 02 8243 0570 or email your resume to ngo_3@ngorecruitment.com

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