



## bequest & planned giving manager

- **Broad national role**
- **Strategic approach across all bequest disciplines**
- **Estate planning experience considered**

As part of the world's largest humanitarian network, Australian Red Cross is supported by over 60,000 members and volunteers. Its vision is to improve the lives of vulnerable people by mobilising the power of humanity.

Directing and working closely with the state offices you will create, implement and monitor strategies that identify prospective bequestors and then nurture those crucial relationships facilitating the most significant philanthropic decision of their lives.

You are a specialist in bequest and/or planned giving with experience across all areas of the discipline including strategy, prospect identification, direct marketing, one on one relationship building and conversion and memorial giving. Your excellent mediation and negotiation skills will mean you are able to build strong internal and external relationships to achieve organisational goals.

**If an opportunity to work with this iconic brand in a role that will substantially grow this special source of community support interests you call Richard Green on 02 8243 0570 or send your resume to [ngo\\_14@ngorecruitment.com](mailto:ngo_14@ngorecruitment.com)**

