

# senior manager, corporate & community relations



Brotherhood  
of St Laurence

Working for an Australia free of poverty

- **Work toward an Australia free of poverty**
- **Fundraising & sponsorship focus**
- **Inner city location**

The Brotherhood of St Laurence (BSL) is one of Australia's most progressive and innovative organisations committed to social justice. Now celebrating its 80th anniversary year, BSL researches and develops services and programs to support a wide range of disadvantaged people utilising networks and partnerships with government, business, community and welfare organisations.

The Senior Manager, Corporate & Community Relations is responsible for enhancing the fundraising income streams for BSL through developing and strengthening relationships with corporate, individual and community supporters.

Reporting to the General Manager, Communications & Development, and working closely with Communications & Development colleagues, you will manage the Corporate & Community Relations team and take responsibility for developing and implementing wide-ranging fundraising strategies in the areas of corporate sponsorship, major gifts, bequest giving, direct mail appeals, online donations, trust & foundation grants and regular giving.

You have experience in fundraising and community relations management as well as corporate relations and sponsorship experience obtained in a best practice environment. You will demonstrate excellent relationship management, people management, business development and communications skills. As a person you have an interest in social policy and the welfare of disadvantaged people.

This role represents an excellent opportunity to take a step up in your career in an iconic organisation working towards an Australia free of poverty.

**To make your contribution to the work of the Brotherhood of St Laurence forward your resume to [cv@ngorecruitment](mailto:cv@ngorecruitment) (Vacancy 30329) or call Mike Hurdle on 03 8319 4070**

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