



relationship manager

- **Iconic Melbourne animal health and welfare institution**
- **Generate revenue through supporter engagement**
- **Corporate skills welcomed**

Operating for 75 years Lort Smith Animal Hospital is a veterinary facility offering world class treatment for the pets and companion animals of people with limited means. Also providing shelter for surrendered, abandoned and mistreated animals, Lort Smith's vision is for a world where animals are respected and where the human-animal bond is understood and valued.

Embracing Lort Smith's mission and values your role will be to develop engagement strategies to significantly increase revenue through bequests, donations, sponsorships, partnerships and high value sales. Utilising your superior people skills you will identify, cultivate and steward a portfolio of philanthropic, corporate and community supporters.

You have a proven track record in initiating contact with current and prospective supporters, in nurturing relationships and in 'making the ask' at the appropriate time. Currently, you provide excellent donor or customer care in a philanthropic, charitable, education, cultural or corporate setting.

If you are passionate about the value of the human-animal bond, please contact Mike Hurdle on (03) 8319 4070 or forward your resume to cv@ngorecruitment.com quoting # 30929.

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