



## philanthropy manager

- **Outstanding career opportunity with this iconic brand**
- **Attractive remuneration including salary packaging**
- **Newly created business development role**

Yooralla is one of Victoria's oldest, largest and most progressive not-for-profit organisations. Each year Yooralla provides a range of services and facilities to meet the needs of 30,000 children and adults living with a wide range of disabilities.

In this newly established position you will report to the Fundraising Manager, work with senior management and play a leading role in developing and delivering Yooralla's fundraising strategy. You will be responsible for building a substantial income stream from Trusts & Foundations, Corporates and Major Donors.

You have a track record in nurturing meaningful relationships and have experience 'making the ask' resulting in significant donations, grants, sponsorships and partnerships.

You currently manage the submission of successful grant applications and provide excellent donor or customer care in a philanthropic, charitable, education, cultural or corporate setting.

**If working to provide a fair go for all people with disabilities is important to you then please contact Mike Hurdle on 03 8319 4070 or forward your resume to [cv@ngorecruitment.com](mailto:cv@ngorecruitment.com) quoting vacancy #30598.**



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