



**Murdoch Childrens  
Research Institute**

*Healthier Kids. Healthier Future.*

## philanthropy executive

- Australia's largest child health research institute
- High Net Worth sales experience welcomed

Murdoch Childrens Research Institute finds innovative ways to treat and prevent conditions affecting babies, children and adolescents to help them live happier and healthier lives. The Institute is the research partner of The Royal Children's Hospital and the largest child health research body in Australia.

This role assists with the development of fundraising and relationship building strategies to maximise major gift and bequest income from existing and newly identified supporters. You will solicit significant donations and bequests through personal visits, telephone calls, targeted functions, direct mail campaigns, events and information sessions.

You have demonstrated experience in fundraising, specialising in major gifts and bequests. You have a track record in 'making the ask' resulting in significant donations and understand the importance of providing excellent donor care. Alternatively, you have successfully developed commercial relationships in the private sector.

**If you are looking to raise  
significant funds to advance  
research into child health then  
forward your resume to  
cv@ngorecruitment.com quoting  
job #29265, or call Ant Clark on  
03 9225 5100.**

**NGO** 

**Recruitment**

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