



national donor relations manager

- **Senior fundraising opportunity**
- **Significant remuneration package**

The Heart Foundation is Australia's leading charity in the fight against heart, stroke and blood vessel disease. It funds world-class cardiovascular research, supports health professionals, health promotion and education, and assists people with cardiovascular disease. The Foundation's best-practice fundraising program ensures Australians continue to receive the very best heart health information and cutting edge research.

This role will ensure sustainable revenue by driving an integrated individual giving program. Your primary focus is to nurture and substantially grow the regular giving program, where donor acquisition, retention and upgrade will be central to your success. Leading the national donor relations team, you will increase the number and value of active donors and maintain positive relationships to encourage ongoing and increased support.

You have a track record in managing a similarly complex, rapidly growing nationwide fundraising operation. You have a deep understanding and appreciation of best practice fundraising, including direct marketing, memorial giving, bequest, and major gift programs, along with highly developed financial and staff management skills.

If you would like to become part of the team fighting Australia's biggest killer then please call Olivia Ryan on 02 8243 0570 or send your resume to cv@ngorecruitment.com quoting Ref # 29624.

