

# Senior Executive Roles

• Brisbane CBD

• National Focus

As one of Australia's leaders in business information, our client specialises in the delivery of a comprehensive and diverse range of products and services to assist a large client base in commercial decision making throughout Australia and internationally. These are outstanding opportunities in key leadership roles within a dynamic and strategic executive management team.

## CFO

• Package to \$140K neg

This CFO role is pivotal in supporting the GM & Executive Team in the financial management of the business at both a 'hands on' operational and strategic level.

The CFO is responsible for ensuring profit is optimized and company assets are protected through the implementation and management of effective internal accounting and control policies, procedures and systems. You will lead a team of finance and administration staff and will be closely involved in the day to day operations of the department. You will also be required to provide commercially relevant financial advice to senior management and the Board of Directors.

CA/CPA qualified with significant senior level financial management experience, ideal candidates possess highly developed financial analysis & strategic planning skills and proven success as a leader. **Ref: 26115**

Interested applicants should contact **Louise Furlong** in our Brisbane office. Alternatively, please email your CV to [brg\\_263@bradmanrecruitment.com](mailto:brg_263@bradmanrecruitment.com) quoting the appropriate reference number.

## Sales Director

• OTE \$150K

In this newly created role, the Sales Director will design and drive the implementation of a new national sales strategy for the company.

You will be involved in the negotiation of major deals and will also maintain key customer relationships at a senior level. You will be responsible for leading, motivating and mentoring a team of sales professionals across Brisbane, Sydney and Melbourne and presenting professional advice and accurate sales information to the General Manager, the Board and the Executive Management team.

To be considered for this role you must demonstrate an extensive and proven track record in sales management at a senior level, preferably in a business to business capacity. We are looking for a highly driven and energetic sales leader with outstanding people and change management skills. **Ref: 26116**

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R E C R U I T M E N T

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