

business development manager

- **B2B solution that sells itself**
- **Take new product to existing corporate clients**

Develop new business and achieve sales targets of "work ready" entry level IT professionals to corporate Australia including:

- Developing existing accounts at executive level in partnership with internal sales professionals
- Strong sales negotiation
- Collecting information and design client centric solutions
- Achieving sales targets
- Product development

You are a sales professional with at least 5 years service industry experience and can demonstrate your successful negotiation skills.

Email: brg_1163@bradmanrecruitment.com **Ref:** 26433.

These exciting opportunities are located in their Sydney CBD office and offer generous benefits including lunches (on-site chef) + corporate health plan. To express your interest please email your resume to the appropriate e-address or telephone Shiree Thomas.

Bradman Recruitment – Level 6, 60 Carrington Sydney 2000.
P: (02) 8243 0500 F: (02) 8243 0599

associate product manager

- **Fast track to Product Manager in 2007**
- **Suit Business Graduate with 2+ years experience**

Partnering with the Product Manager, you will be responsible for the effective execution of the product marketing strategy and for a new product range next year including:

- Development of marketing objectives
- Formulating sales and marketing strategies based on market research and analysis
- Monitor promotions against sales
- Control expenses against budget
- Develop strategic plans and research for products based on trends and proposed capital expenditure

You are an Associate Product Manager with at least 2 years service industry experience looking for a genuine opportunity to develop your product marketing career.

Email: brg_1160@bradmanrecruitment.com **Ref:** 26428.